


ONE TECH VIETNAM MANUFACTURING
AND TRADING COMPANY LIMITED



COMPANY PROFILE

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OPEN LETTER



Dear Valued Customers and Partners,

With over a decade of continuous establishment and development, One Tech Vietnam is proud to be a leading and pioneering company, specializing in the manufacturing and installation of high-quality display and warehouse racking systems. While the journey may not be long, it has been sufficient for us to affirm our core values, build our reputation, and steadily strengthen our brand in the market.

One Tech was founded with a mission to deliver optimal solutions for product display and storage, thereby enhancing operational efficiency and aesthetic value for retail spaces, warehouses, and modern store chains. Each of our products is a harmonious combination of functionality, engineering, and design thinking, manufactured in a fully integrated 20,000m² facility equipped with cutting-edge European technology and a skilled team of engineers.

We understand that product quality is not enough; true value comes from dedication and close collaboration with our clients, even in the smallest details of each project. Driven by a spirit of innovation and commitment to dedicated service, One Tech strives for improvement, continuously enhancing our technologies and professional installation capacity to deliver comprehensive and customized solutions for every business model.

We are sincerely grateful for your trust and companionship throughout the years. Looking ahead, One Tech aspires to remain your trusted partner, co-creating impressive, professional, and efficient display spaces.

Sincerely,
Mr. Nguyen Van Trung
Director – One Tech Vietnam



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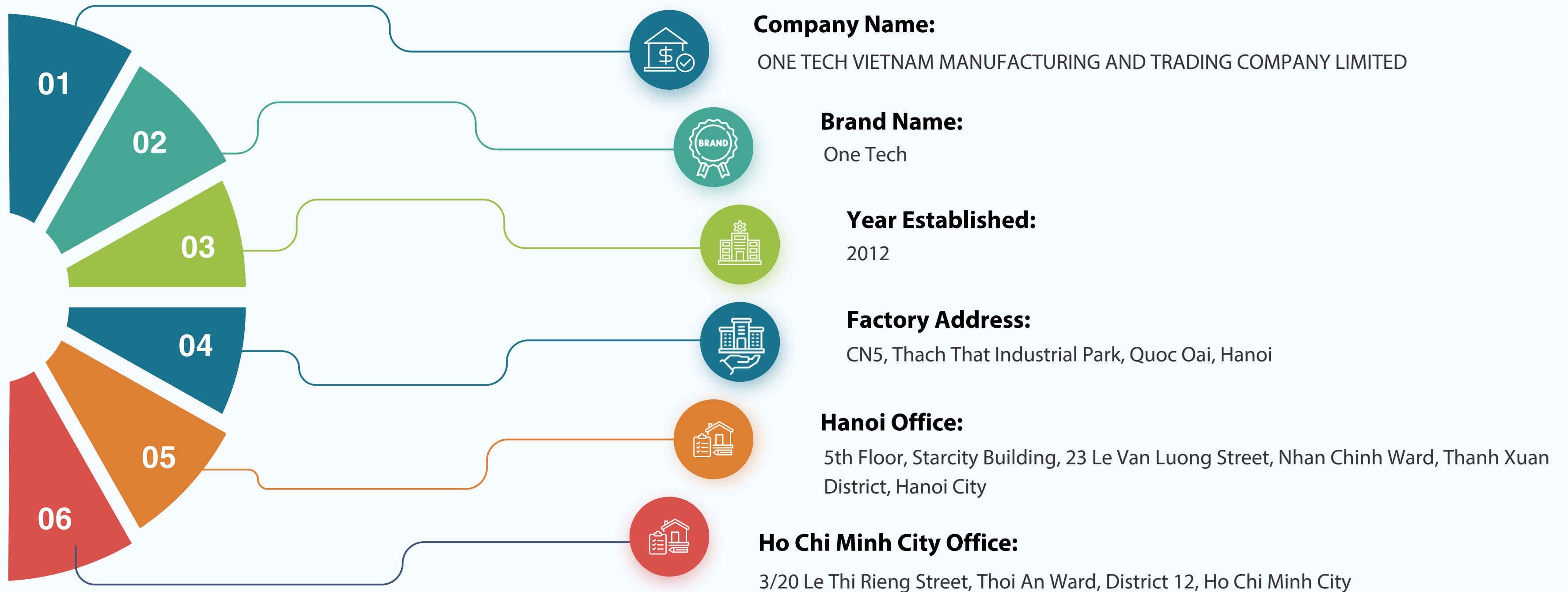
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1. COMPANY OVERVIEW



1.1 General Company Information



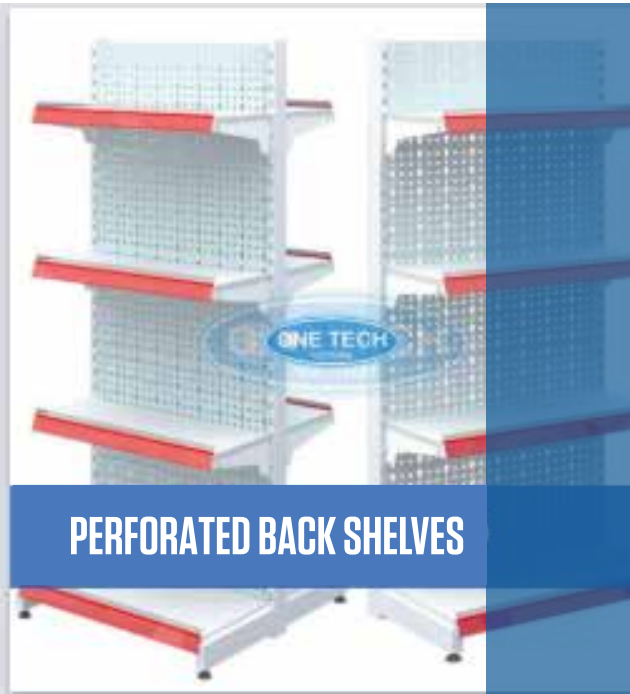
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MESS BACK SHELVES



PERFORATED BACK SHELVES



V-HOLE IRON SHELVES



MEDIUM DUTY RACKS



ASSEMBLE IRON SHELVES



DOUBLE ASSEMBLED KITCHEN SHELVES

1.2. Business Scope

One Tech specializes in the manufacturing and supply of display shelving systems for retail stores and supermarkets. Our products are thoughtfully designed to be durable, aesthetically refined, and available in a variety of models, maximizing display space and enhancing business efficiency. In addition, we offer a complete range of retail accessories, including: checkout counters, shopping carts, barcode printers, and other supporting equipment to ensure seamless and professional retail operations.

Beyond display shelving, One Tech also develops modern storage racking systems tailored to a wide range of warehouse sizes from small-scale storage rooms to large industrial facilities. Our solutions prioritize safety, durability, and space optimization, helping businesses manage inventory effectively while reducing operational costs.

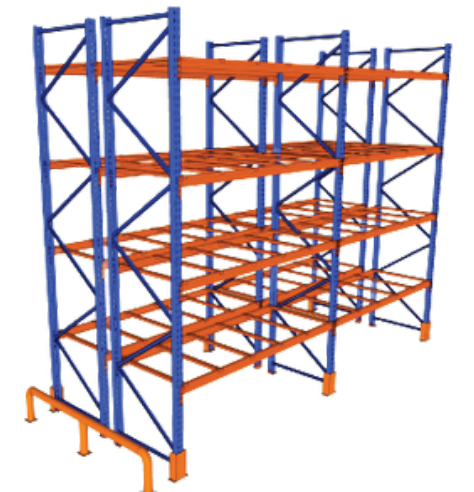
The main types of racking systems provided by ONE TECH



Display Shelving & Accessories



Medium Duty Shelving



Warehouse Shelving

1.3 Vision - Mission - Core Values

> Vision

To become a pioneering brand in supermarket shelving manufacturing, delivering sustainable and optimal display solutions that enhance business efficiency and maximize space utilization.

> Mission

To provide high-quality, intelligently designed, and cost-effective products, contributing to the creation of modern, professional, and customer-friendly shopping environments nationwide.

> Core Values

To value the spirit of sharing and growing together with our customers; always listen and understand; and to ensure that each project not only optimizes costs but also reflects elegance and professionalism





1.4 Development Goals

On the journey of branding and affirming its position in the market, One Tech consistently defines clear strategies for advancement.. Thus, we not only focus on efficient current operations but also set short- and long-term goals to serve as guiding principles for the entire organization.

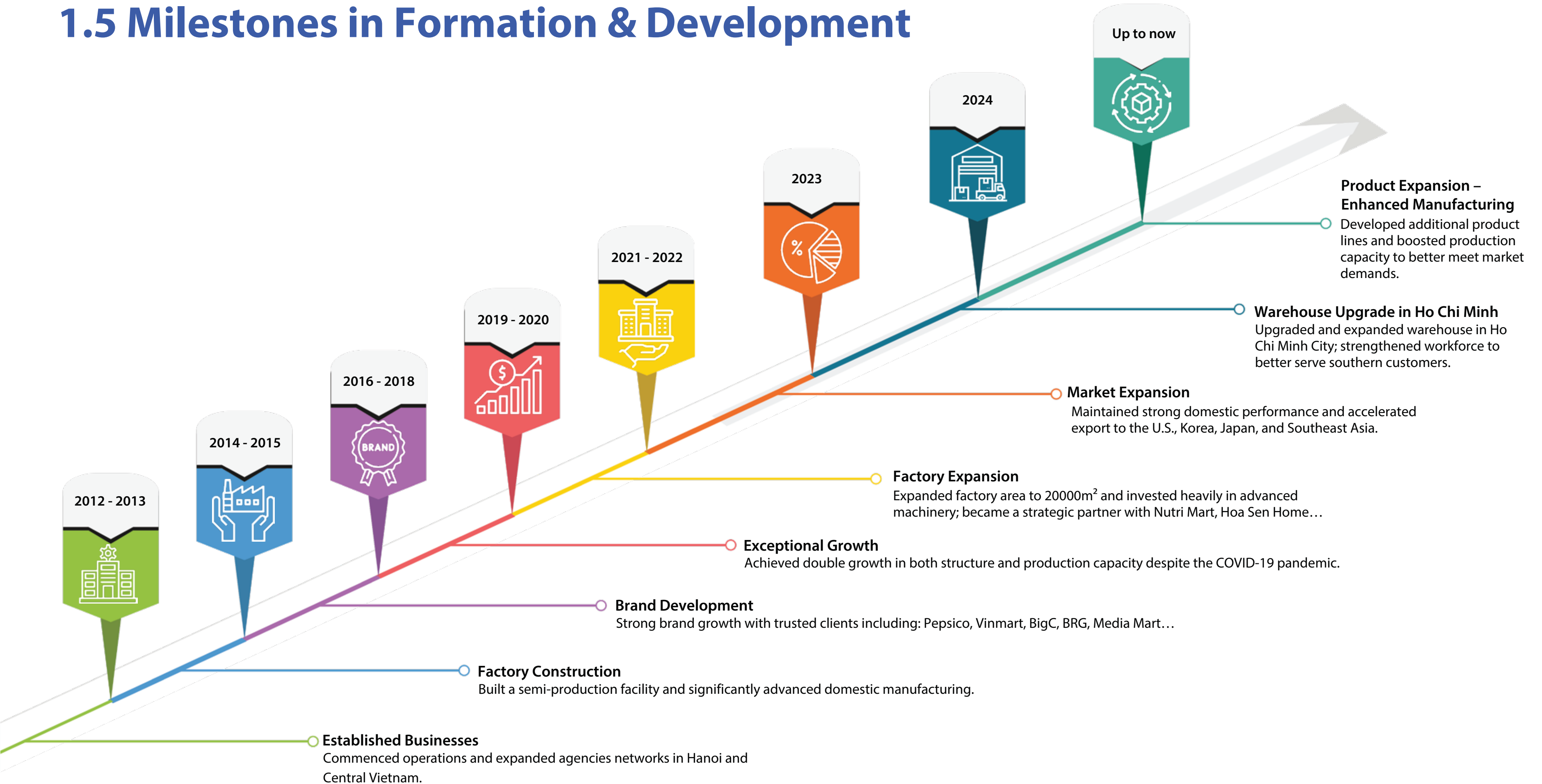
Short-Term Goals

Enhance product quality continuously, expand nationwide distribution networks, strengthen after-sales services, and strengthen customer trust.

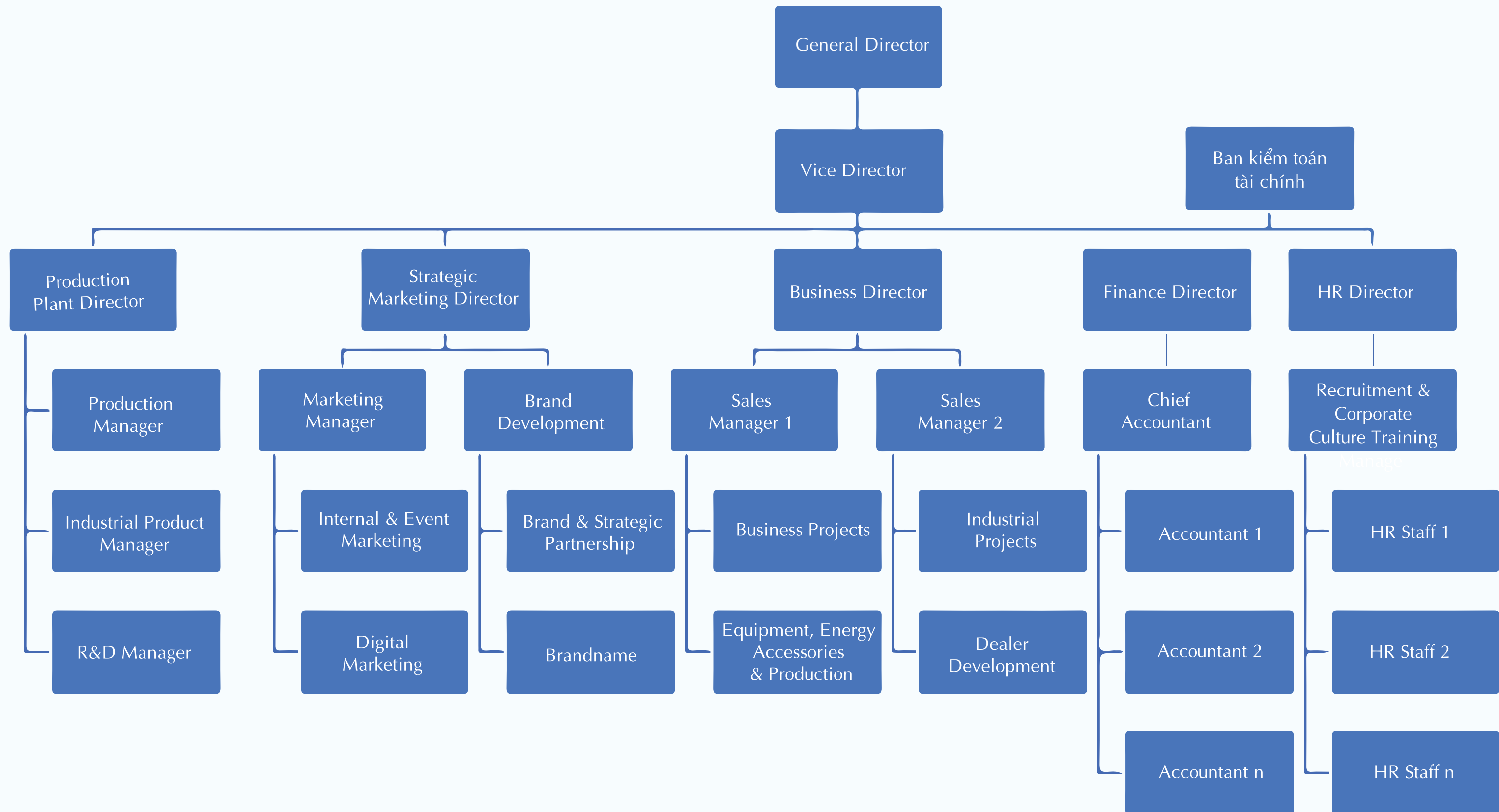
Long-Term Goals

Become the leading brand in shelving production in Vietnam, reaching international markets with optimal display and storage solutions for enterprises of all sizes.

1.5 Milestones in Formation & Development



1.6 Organizational structure



ISO 9001:2015 Certificate





2. FINANCIAL CAPACITY

After more than a decade of operation, One Tech has demonstrated sustainable growth and strong financial capacity. From an initial charter capital of only VND 5 billion, the company has far exceeded we have been far exceeding its targets, reaching hundreds of billions of VND. This is clear evidence of our expansion in scale and financial strength.

In addition, One Tech's revenue has consistently grown year after year, particularly maintaining triple-digit growth over the past three years that highlights our ability to expand market, manage finances efficiently, and lay a solid foundation for long-term investment.

With a long-term vision, One Tech aims to increase its our charter capital to VND 100 billion and achieve annual revenue of over VND 400 billion within the next five years. The company is planning to expand its factory system and distribution network to major economic zones, as well as to broaden its presence in Southeast Asia, gradually affirming its regional brand position.




3. MANUFACTURING PLANT & WAREHOUSE

One Tech currently operates a 20,000m² manufacturing facility in Hanoi City, ranking among the largest production areas in the racking and shelving industry in Vietnam. This serves as a strong foundation for scaling production, maintaining quality control, and meeting growing demand of both domestically and internationally.

Alongside manufacturing, One Tech also operates a 1,000m² warehouse in Ho Chi Minh City, acting as a strategic distribution hub for the southern region. This warehouse helps us to deliver swiftly and flexibly to agents, retailers, project clients, and individual customers across the southern provinces, reduce leadtime, optimize logistics costs, and enhance customer experience.



 20,000m² Factory in Hanoi

 Producing 30,000 tons of products per year

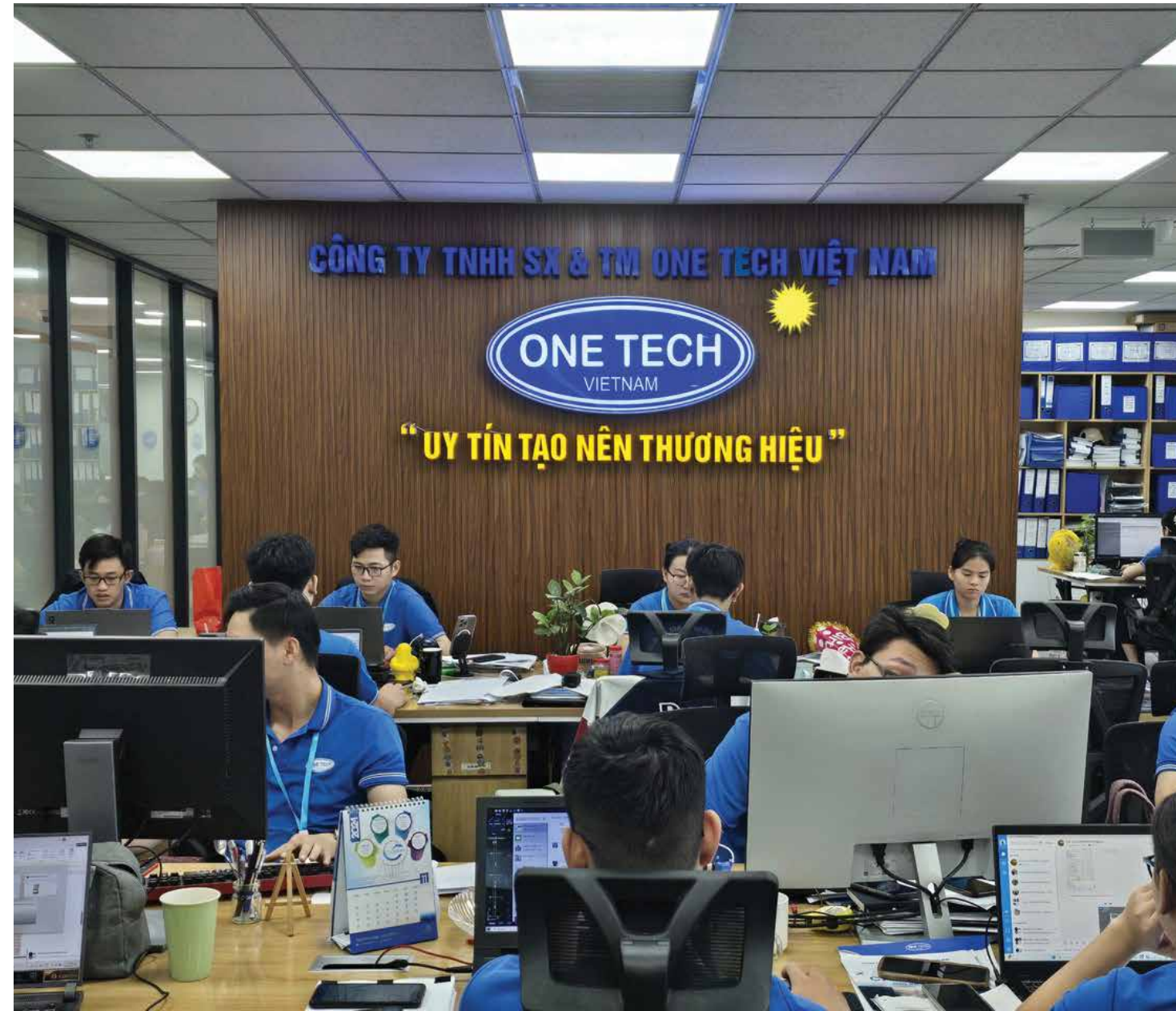
 Operating a 1,000m² warehouse in Ho Chi Minh City

 Fast and efficient goods supply

FACTORY ZONE

The factory is methodically invested and divided into specialized functional areas, including:

- Executive office area
- Material storage
- Production area
- Finished goods area
- Packing & shipping zone
- Technical & machinery maintenance area
- Utility zone - canteen - rest area



4. FACILITIES & MACHINERY

To meet increasing demands for quality and productivity, One Tech continuously invests in a system of over 100 modern machines. Key production equipments are directly imported from the U.S. and Japan that ensure high precision, operational stability, and environmental friendliness. These investments significantly enhance One Tech's production capacity and competitiveness in both domestic and international markets.



- ✓ Investing in modern machinery systems
- ✓ Directly imported from the USA and Japan
- ✓ High precision, stable operation, and environmentally friendly

THE MAIN EQUIPMENTS INCLUDE



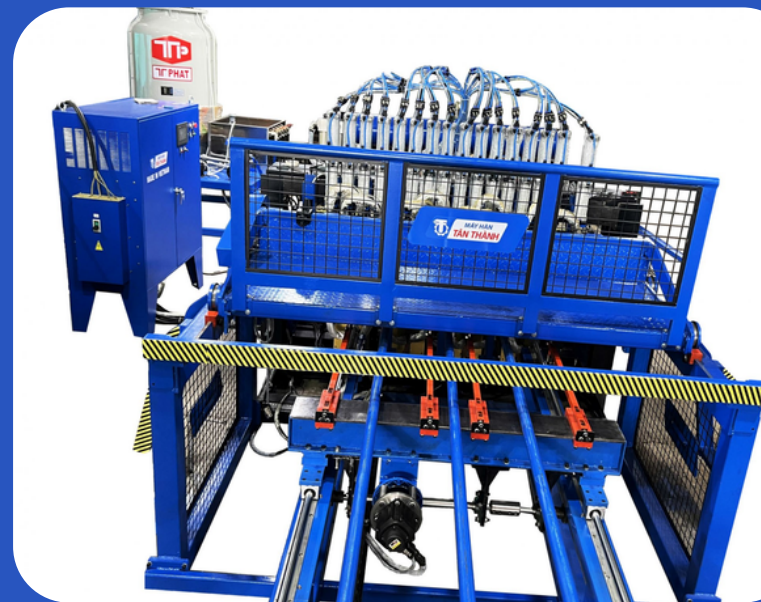
CNC COLUMN FORMING MACHINES

Automatically roll and bend steel to create various types of shelf columns with near-perfect accuracy.



CNC BRACKET PRODUCTION MACHINES

Fully automated from cutting to rib stamping for uniform, sharp, and standard-compliant products.



AUTOMATIC MESH WELDING MACHINES

High-speed welding with strong, consistent joints, minimizing manual labor.

THE MAIN EQUIPMENTS INCLUDE



LASER WELDING MACHINES

Ensure aesthetic and precise welds, resulting in sleek and durable structures.



CNC METAL SHELF PANEL MACHINES

Automatic coil cutting and stamping for flat, accurate, and consistent panels.



ROBOTIC WELDING SYSTEMS

Utilize advanced robotics for high productivity and perfect uniformity in details.

THE MAIN EQUIPMENTS INCLUDE



CNC LASER CUTTING MACHINES

Precisely cut intricate components for high-tech and complex products.



CNC WOOD CUTTING MACHINES

Accurately cut MDF or engineered wood without burrs or errors.



METAL PUNCHING MACHINES

Quickly and accurately perforate shelf surfaces, compatible with various designs.

THE MAIN EQUIPMENTS INCLUDE



PRESS BRAKE MACHINES

Bend steel sheets into required shapes with precision and consistency.



ELECTROSTATIC POWDER COATING LINE

Automated, fuel-saving, and eco-efficient system for long-lasting and aesthetically pleasing finishes..

5. HUMAN RESOURCES

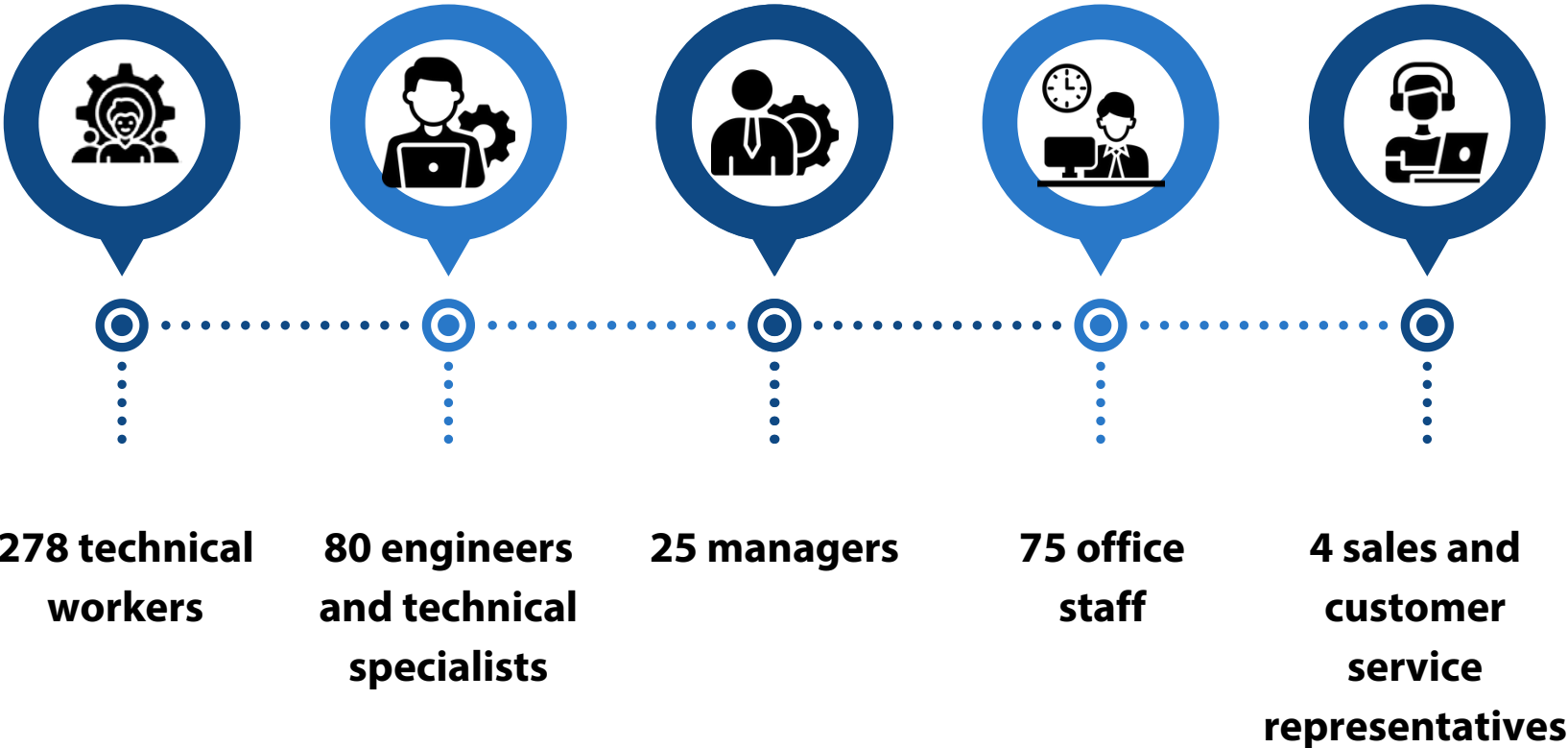
One Tech currently employs over 500 staff members working across its offices, factories, and warehouses. This dedicated workforce is the backbone behind the brand's reputation and sustainable growth over the past decade.

With an average age of 28, One Tech's team combines youthful energy, ambition, and solid expertise. Notably, 34% of employees hold a university degree or higher, especially in technical, managerial, and office roles. All personnel undergo rigorous selection, structured training, and regular upskilling.



ORGANIZATIONAL STRUCTURE

The human resources structure is efficiently organized by functional departments to ensure synchronized and effective operations:



6. INSTALLATION & EXECUTION CAPABILITY

One Tech owns a fleet of transport vehicles and a team of professional installers, capable of meeting diverse requirements nationwide.

- 20 specialized trucks (ranging from 1.5 to 7 tons) to ensure deliver fast and safely to all provinces, including remote areas.
- 5 specialized 5-seater vehicles to transport engineers for on-site surveys and customer consultations.
- A streamlined delivery process coordinated between logistics and dispatch units to ensure timely operations.
- A dedicated, well-trained, and skilled installation team ensures fast, precise, and visually appealing execution.



In addition, One Tech offers:

- A dedicated, professional installation team with thorough training
- Fast execution – technically accurate – aesthetically pleasing
- A full-service solution from manufacturing to installation, helping customers save time, costs and ensure consistent quality.



7. DISTRIBUTION CAPACITY

Currently, One Tech operates an extensive nationwide distribution network with a total of 156 agents, including:

15 Tier-1 agents


Act as central distribution hubs in key regions, ensuring a steady supply chain.

44 Tier-2 agents

Serve as crucial intermediaries between the distribution system and retail outlets, facilitating flexible coverage and customer service.

97 local retail agents

Directly deliver products to end consumers, with a strong presence in both urban and rural areas, including remote regions.

- 
- ☑ The agency network is tightly managed and seamlessly coordinated with logistics and customer support departments, enabling One Tech to maintain, stable product supply and respond flexibly to market demands.
 - ☑ Thanks to its comprehensive distribution capabilities, One Tech firmly holds its position as a leading racking brand, continuously growing alongside partners and customers across Vietnam.

8. KEY PROJECTS & CLIENTS



8.1 Projects – Typical Customers Using Supermarket Shelving

WINMART

Over 300 Locations Nationwide



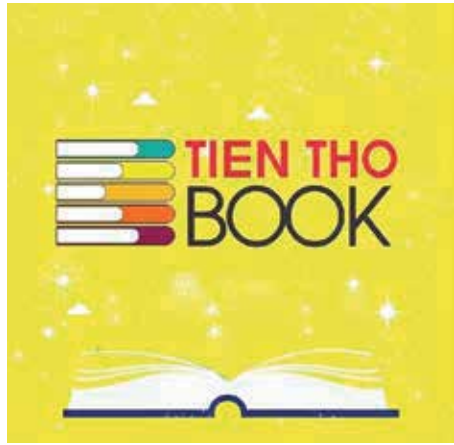
WINMART

Over 300 Locations Nationwide



Tien Tho Bookstore

13 Branches Nationwide



Sua 3 Tot

30 Locations Nationwide



LONG BEACH
3000M²



Me Oi!
19 Locations in Hanoi



KING KONG MART
1000m² (PHU QUOC)



GENSAI
2000M²



CENTRAL RETAIL
300m²

CENTRAL
RETAIL

MINITIMART
100–250M²



TOKYOLIFE
20 locations in Hanoi



CON CUNG
1000m²



8.2 Projects – Typical clients using warehouse racks

TASCO AUTO
2000m² total warehouse



BAO TIN MINH CHAU
300m²



M2F
Thai Binh & Hai Phong 15000m²



ANDA
15000m²



8.3 ONE TECH's Commitments



On Product Quality

- High-grade steel materials are used, meeting ISO, JIS, and TCVN standards.
- 100% of products are powder-coated using European technology, providing anti-rust protection and high durability.
- All products undergo strict technical inspection before delivery to ensure correct load capacity, accurate design, and intended functionality.



On Project Schedule – Construction Timeline

- A closed-loop production process at a 20,000m² factory ensures proactive supply management and on-time delivery.
- Fast and on-schedule installation with no unexpected costs, thanks to a team of experienced technicians ready to deploy nationwide.



On After-Sales Service

- Clear warranty policy ranging from 2 to 5 years, depending on the product.
- 24/7 technical support that is quick, flexible, and dedicated..
- Long-term partnership with customers in warehouse expansion, maintenance, or renovation projects.



8.4 CONTACT INFORMATION



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THANK YOU